

# Self-managed

VS.

# Staffing Agency

## Fill Rate:

✓ Staffing Agency: Our fill rate is 95–98%. This means we successfully fill almost every position we are assigned.

✗ Self-managed: Internal teams often achieve lower success rates and struggle with long vacancy periods.

## Speed of Hiring:

✓ Staffing Agency: On average, we need only 2 days to fill a position.

✗ Self-managed: Internal processes are often slower due to a lack of networks and digital solutions.

## Greater Control Over the Recruitment Process:

✗ Staffing Agency: We take over many steps, reducing your workload, but this also means you have less direct involvement in the process.

✓ Self-managed: You retain full control over all recruitment steps, from job posting to hiring.

## Budget Control & Scalability:

✓ Staffing Agency: During periods of high hiring demand, we offer flexible scalability without the need for additional resources or fixed costs.

✓ Self-managed: With only a few hires per year, internal recruitment can be more cost-efficient. Provided an experienced team is in place.

## Client-Oriented Flexibility:

✓ Staffing Agency: With our Follow-the-Client approach, we support you across Europe and adapt to your individual requirements.

✗ Self-managed: Internal structures are often rigid and less adaptable.

## Digitalized Recruitment:

✓ Staffing Agency: Using modern digital recruitment tools, we identify top candidates quickly and efficiently.

✗ Self-managed: Many companies still rely on outdated methods, resulting in slower hiring processes.

## Extensive Candidate Network:

✓ Staffing Agency: We have access to 265,000 candidates. Your next employee may already be among them.

✗ Self-managed: Internal databases are often limited in size and not always up to date.

## Employer Branding:

✗ Staffing Agency: We support your employer branding efforts but cannot implement them with the same depth as internal teams.

✓ Self-managed: You maintain full control over your employer brand and can authentically communicate your company culture.

## EU-wide Talent Acquisition:

✓ Staffing Agency: We recruit across the EU to overcome skills shortages. Our recruiters speak multiple languages, allowing us to reach the best talent.

✗ Self-managed: Internal teams are often limited to the local labor market and face linguistic and logistical challenges when recruiting internationally.

## Comprehensive Support:

✓ Staffing Agency: We handle housing, administrative procedures, licenses, and mobility management to ensure new employees get off to a smooth start.

✗ Self-managed: Your internal team must manage these processes themselves. On top of their day-to-day responsibilities.

The facts speak for themselves,  
but what does this look like in your specific situation?

**[Book your free initial consultation now!](#)**